UNITED STATES DISTRICT COURT MIDDLE DISTRICT OF TENNESSEE NASHVILLE DIVISION

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PLAINTIFFS' RESPONSE TO DEFENDANTS' NOTICE OF SUPPLEMENTAL AUTHORITY [DKT. 663]

On December 7, 2023, Defendants filed a Notice of Supplemental Authority concerning the Fourth Circuit's decision in *United States v. Brewbaker*, Case No. 22-4544 (4th Cir. Dec. 1, 2023). Dkt. 663. Despite Defendants' attempts to characterize that decision as favorable to its various motions to dismiss, *Brewbaker* underscores why Defendants' conduct is properly viewed as a horizontal restraint subject to *per se* scrutiny.¹

In *Brewbaker*, the government challenged a bid-rigging scheme involving an alleged conspiracy of just two entities who were both horizontally and vertically related. Dkt. 663-1, *Brewbaker* at 15-16. That hybrid relationship within a conspiracy of those two actors with concurrent horizontal and vertical relationships was the crux of the Fourth Circuit's decision. The

¹ Gibson Dunn, counsel for RealPage and a signatory to the supplemental authority submission, have published work noting that caselaw supports the finding of a horizontal conspiracy where defendants enter into agreements with a central facilitator knowing that the other defendants are doing the same, which is contrary to what they suggested in their submission. Rachel S. Brass & Caeli A. Higney, *Practical Advice for Avoiding Hub-and-Spoke Liability*, THE ANTITRUST SOURCE, Oct. 2016 at 5, *available at* https://www.gibsondunn.com/wp-content/uploads/documents/publications/Brass-Higney-Practical-Advice-for-Avoiding-Hub-and-Spoke-Liability-The-Antitrust-Source-Oct-2016.pdf (last visited Dec. 8, 2023).

entities had a vertical relationship, as a supplier and distributor, and also a horizontal relationship, as competitors bidding for the same projects. *Id.* However, the entities' vertical relationship was central to the analysis of the specific conspiracy at issue; if either entity won the bid-rigged contract, both entities would benefit since the Defendant who 'won' the bid would hire its co-conspirator on the project as a sub-contractor. *Id.* at 2-3. Since both entities benefited from the conspiracy through their vertical (but not because of their horizontal) relationship, the Fourth Circuit overturned the defendant's conviction which had been based on the application of the *per se* standard.² *Id.* at 19-20.

This case involves horizontal competitors' efforts to suppress competition at the horizontal level, using RealPage (which sits neither above nor below the other Defendants in a vertical chain of distribution for multifamily residential leases) as a facilitator of their horizontal restraint. Defendants conveniently ignore language in *Brewbaker* that is directly on point.

The only restraints that the Supreme Court has held to be *per se* unreasonable are purely horizontal, or, in other words, are agreements between entities who are *only* related as competitors. *See, e.g., Arizona v. Maricopa Med. Soc'y,* 457 U.S. 332 (1982) (holding that price fixing between medical organizations is *per se* unreasonable); *Catalano, Inc. v. Target Sales, Inc.*, 446 U.S. 364 (1980) (same for beer wholesalers); *United States v. Topco Assocs.*, 405 U.S. 596, 608–10 (1972) (same for supermarket chains); *United States v. Socony-Vacuum Oil Co.*, 310 U.S. 150, 166 (1940) (same for oil companies); *Palmer v. BRG of Ga., Inc.*, 498 U.S. 46 (1990) (same for market division between bar-review companies). **These include restraints between competitors and nominally vertically related entities that are, in reality, instrumentalities the competitors use to facilitate the restraint among them.** *See Topco***, 405 U.S. at 602–05, 608–09;** *United States v. Sealy***, 388 U.S. 350, 352–56 (1967).**

Dkt. 663-1, Brewbaker at 16 n.9 (emphasis added).

Unlike the vertical manufacturer and distributor relationship in Brewbaker, RealPage

² It is also worth noting that *Brewbaker* is the only decision on record subjecting bid-rigging allegations to anything other then *per se* condemnation.

occupies no vertical relationship to its lessor clients. And *even if* it could be characterized as "nominally vertical," *Brewbaker* confirms the restraint would not escape *per se* condemnation. *Id.*Thus, even *Brewbaker* agrees that the Supreme Court *has* spoken on exactly the restraint alleged here. RealPage is, at most, a "nominally vertically related entit[y]" that is, in reality, an "instrumentalit[y] the competitors use to facilitate the restraint among them." Defendants' conduct is *per se* unlawful and *Brewbaker* does nothing to alter that conclusion.

Dated: December 8, 2023 /s/ Tricia R. Herzfeld

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CERTIFICATE OF SERVICE

I hereby certify that on December 8, 2023, I caused the foregoing to be electronically filed with the Clerk of the Court using the CM/ECF system, which will send notification of such filing to the email addresses denoted on the Electronic Mail Notice List.

/s/ Tricia R. Herzfeld
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